



Press Release

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Teneros Selected to Launch at DEMOfall 2005

MOUNTAIN VIEW, CA —August 19, 2005— The organizers of DEMOfall 2005 have selected Teneros, Inc. to showcase their new appliance for Microsoft® Exchange. The Teneros technology supports Microsoft Exchange servers, ensuring continuous, 24/7 Exchange operation for end-users. Specific details about the technology will be announced on September 19th at the elite conference, which takes place in Huntington Beach, Calif.

"Launching our appliance at a high-profile, invitation-only event like DEMOfall is a wonderful opportunity to show how we can protect mid-market companies and field offices of large enterprises that rely on Microsoft Exchange from devastating email outages," said Steve Lewis, chief executive officer of Teneros. "We're looking forward to demonstrating how simple and affordable zero-downtime can be."

"Teneros has exactly the kind of cutting-edge technology that we look for at DEMO," said Chris Shipley, executive producer of DEMO conferences. "It is well understood that email is mission-critical to the productivity of any business, but so far we have not seen a viable continuity solution that allows mid-market companies to keep email up and running 24/7. By providing 99.99 percent availability in an affordable, plug-and-go appliance, we look forward to seeing Teneros change that situation."

In preparation for the launch, Teneros is recruiting Microsoft-certified system integrators in major metropolitan areas worldwide for the company's strategic partner channel program. The company has secured \$24.5 million in venture funding to support this and other business development and marketing efforts.



ABOUT DEMOfall 2005

The annual DEMO conferences focus on emerging technologies and new products, which are hand-selected from across the spectrum of the technology marketplace. The DEMO conferences have earned their reputation for consistently identifying tomorrow's cutting-edge technologies, and have served as launch pad events for companies such as Palm, E*Trade, Handspring and U.S. Robotics, helping them secure venture funding, establish critical business relationships and influence early adopters. Each DEMO conference features approximately 70 new companies, products and technologies. For more information on the DEMO conferences, visit www.demo.com.

ABOUT TENEROS

Founded in 2003, Teneros has pioneered a new product category that assures continuity of operations for mission critical Microsoft applications fueling corporations worldwide – the Teneros Application Continuity Appliance™. Funded by New Enterprise Associates (NEA), Sevin Rosen Funds, and STAR Ventures, the company is developing a family of plug-and-go™, business continuity appliances to serve the needs of mid-market companies and branch offices of large enterprises. Teneros is headquartered at 215 Castro St., 3rd Floor, Mountain View, California, 94041 with offices in Seattle, Washington and Gurgaon (Delhi), India. For more information, visit www.teneros.com.

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